

**Saskatchewan Pulse Growers (SPG)
Annual General Meeting (AGM) Minutes
Prairieland Park
Monday, January 09, 2023**

The meeting was called to order at 4:09 P.M. Shaun Dyrland chaired the meeting, Anna Ladynska recorded the minutes.

Quorum was achieved.

Number of Attendees (Registered Producers): 51

1. Adoption of the 2023 Annual General Meeting Agenda:

AGM AGENDA

1. Adoption of Agenda
2. Approval of Minutes from Last Annual General Meeting (January 10, 2022)
3. Introduction of the Board and Staff
4. Declaration of Election Results
5. Business Arising from the Minutes/Responses to 2022 Resolutions
6. Report from the Organization
 - Chair's Report
 - Executive Director's Report
7. Presentation of the Audited Financial Statements
8. Appointment of Auditor for 2022/2023
9. Proposed Changes to Director Honorarium
10. Resolutions
11. Adjourn
12. Open Forum Q&A

Additions: None

Deletions: None

MOTION: By Rob Stone, seconded by Jocelyn Velestuk to adopt the agenda as presented.

CARRIED

2. Approval of Minutes from Last Annual General Meeting

- Errors or omissions: None

MOTION: By Gerrid Gust, seconded by Jake Leguee to adopt the minutes of the Annual General Meeting of January 10, 2022.

CARRIED

3. Introduction of the Board

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- Shaun Dyrland introduced the SPG Board and welcomed guests from other provincial and national pulse and soybean organizations who joined virtually.

4. Declaration of Election Results

- SPG received five nominations for three open seats
- The election results for the 2022 election are as follows:
 - Robyn Henry – 712 votes
 - Brad Blackwell – 612 votes
 - Stuart Lawrence – 560 votes
 - Donald Gaudet – 452 votes
 - John Bumbac – 256 votes

MOTION: By Maurice Berry, seconded by Zenneth Faye to accept the election results as presented.

CARRIED

5. Business Arising from the Minutes

- One resolution was received at last year's meeting.
 1. Grain contracts submitted by Glenn Wright.
 - SPG has been working closely with other Saskatchewan crop commissions to advocate on grain contracts over the last year.
 - In early 2022, SPG, along with five other SK crop commissions and Agricultural Producers Association Of Saskatchewan (APAS) commissioned Mercantile Consulting Venture Inc to review the terms and conditions of grain contracts. The groups released the report in July.
 - Crop groups have met with management of the Western Grain Elevator Association (WGEA) to discuss growers' concerns about the lack of balance and transparency in grain contracts. The response from WGEA was that grain companies did not see a need to make changes to their grain contracts.
 - The report was also shared with the Government of Saskatchewan and Canadian Grain Commission (CGC) and met with the CGC to discuss the results.
 - The crop groups plan to continue to work together and to engage with grain buyers to push for better balance and transparency in grain contracts.

6. Report from the Organization

- **Chair's Report**
 - The title of our 2021-22 Annual Report is Reshaping the Road Ahead.
 - Breeding: This past July, SPG was able to publicly announce the first new breeding collaboration for pulses, with Limagrain Field Seeds, focused on pea and lentil breeding in SK. This new partnership is focused on addressing farmers' greatest challenges with

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priorities including additional herbicide tolerance in lentils, resistance to root disease in peas and lentils, increased protein content, and overall improvements in yield under varying conditions.

- SPG is also having ongoing discussions with the Crop Development Centre on the potential for new agreements to support pulse breeding.
- Advocacy: A collaborative group was formed called SaskCrops to advocate for growers, including SPG, SaskWheat, SaskCanola, SaskBarley, SaskFlax, and SaskOats. SaskCrops jointly submitted recommendations to the federal government on several occasions, including the government's fertilizer emissions reduction target consultations. Grain contracts are also a part of the plans.
- SaskCrops also pressed for AgriStability Program changes: In July, federal and provincial agriculture ministers announced that the coverage level for AgriStability would be increased from 70% to 80% starting in 2023.
- SPG, SaskWheat, and SaskCanola also worked together to produce new timely resources to ensure growers had the information they needed to make decisions taking into account heightened herbicide carryover concerns this year following the previous year's drought.
- Shaun noted that Trent Richards has been elected Chair of the Board of Directors for 2023.

- **Executive Director's Report**

- Carl Potts presented the 2022-23 budget.
- 20% increase in expenditure budget (+\$2.5M)
- Revenue forecast is
 - Total revenue of \$18.2M: \$17M from levy, \$12.5K from sponsorship, \$35K in government funding, \$200K from interest and dividends, \$375K expense reimbursements, \$192K variety commercialization and \$387K other revenue.
 - Total expenses of \$15.1M: \$8.5M for research and development, \$2.3M for market development, \$775K market access, \$1.65M leadership and management, \$1.1M communications, \$671K variety commercialization.
- As of August 31, 2022 the reserve structure balances were as follows:
 - Strategic Investment: \$11.2M
 - Revenue Variability: \$18.4M
 - Invested in Capital Assets: \$655K
 - Organizational Closure: \$1.6M
- SPG is focused on rebuilding R&D investments: investment of \$10.6M to root rots for pea and lentil projects (21 projects, leveraged for over \$17M)
- New Vision for Pulse Breeding includes new collaboration with Limagrain Field Seeds
- New Varieties Released: 1 new yellow pea, 1 new green pea and 1 low vicine, convicine faba bean

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- Market Development: US commercial foodservice menu launches at Twin Peaks and Freshly, Lentils.org Learning Hub Course Launch and Foodservice Farm Tour
- Market Development: pulse flours digital marketing campaign; sustainability digital marketing campaign and pulse flour, pulse fibre & faba bean micro summits.
- Communications and Grower Engagement: variety trial portal, new variety campaign, winter meetings returned to in-person where possible and hybrid were also held

7. Presentation of the Audited Financial Statements

- *A link to the annual report which includes the financial statements for 2021-22 was included in the email to attendees prior to the meeting.*
- Terry Youzwa, member of the Audit & Finance Committee, presented the highlights from the audited financial statements for the 2021-22 fiscal year.
- SPG is required to have a number of audit opinions:
 - Opinion on the audit of financial statements which has been qualified because audit procedures do not allow the auditor to verify whether all levy that should have been collected and recorded during the year has actually been collected and recorded. This is a standard qualification for many crop commissions.
 - Opinion on SPG's compliance with the Agri-Food Act and the Pulse Crop Development Plan Regulations..
 - Opinion on the controls of the organization, to safeguard resources, prepare reliable financial reports and to conduct activities in accordance with laws, regulations and policies developed.
 - Opinion on the proper use of crown monies.
 - According to the auditors, all were clean opinions

MOTION: By Ian McCreary, seconded by Brad Blackwell to accept the 2021-22 audited financial statements as presented.

CARRIED

8. Appointment of Auditor for 2022/23

MOTION: By Keith Fournier, seconded by Corey Loessin to appoint Lingard & Dreger as auditors for the fiscal year 2022-23.

CARRIED

9. Proposed Changes to Director Honorarium

MOTION: by Andrea De Roo, seconded by John Bumbac to increase SPG Director honorarium rate to \$300 per day and \$150 per half day.

CARRIED

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10. Resolutions

- No resolutions were received in advance of the meeting.
- No resolutions were put forward from the floor.

11. MOTION: By Scott Sefton to adjourn the meeting at 4:54 P.M.

THIS IS AN OFFICIAL COPY OF THE MINUTES OF AN ANNUAL GENERAL MEETING OF THE SASKATCHEWAN PULSE GROWERS HELD ON JANUARY 9, 2023 AND AS REVIEWED AND APPROVED BY THE MEMBERS AT THE ANNUAL GENERAL MEETING HELD ON JANUARY 9, 2024.

Date

Chair, Saskatchewan Pulse Growers